Small steps to working across silos

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Conversations build relationships that enable transactions

Have different conversations about…

- How they see the issue and why they might see it differently to you
- Their experience of the issue and their experience of working with you
- Their aspirations, concerns, drivers, success measures as it relates to the issue and to the your working relationship
- What excites or worries them about working together on this issue.
- What makes it harder or easier to work with you
- What are we doing well to work together across the silos? What's working?

Actions across teams

- Pair people up across teams as buddies. Check in with each other. Point of contact. Work together on something this week.
- Appoint someone to wear the other group's hat in your next internal meeting: how do they see it? What would help them in this next step?
- Walk and talk with them.
- Call them today.
- Arrange some virtual drop-in coffee sessions at 10:00 am this week for a chat – wherever we are.
- Eat together.
- Change the seating from 'us-and-them to 'we are all in this together.
- Workshops.

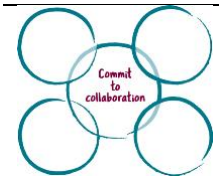
Actions across external stakeholders

- Co-design next steps: What should we do this week and how should it be done? How would you like to run next week's meeting?
- Do you want to give the presentation tomorrow?
- Who should I talk to about….?
- Be transparent. Copy them in to your next few emails.
- Bring them into your internal planning meeting next week
- Meet them on site so they can show you what they are worried about.
- Have a coffee. Walk together.
- Ask for their help on this next thing

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